This document has been translated from a part of the Japanese original for the convenience of non-Japanese shareholders. In the event of any discrepancy between this translation and the Japanese original, the original shall prevail.

[Documents Provided] Securities identification code: 9603 January 4, 2024

To our shareholders:

Motoshi Yada President

H.I.S. Co., Ltd. 4-1-1 Toranomon, Minato-ku, Tokyo, JAPAN

#### NOTICE OF THE 43RD ORDINARY GENERAL MEETING OF SHAREHOLDERS

We are pleased to announce the 43rd Ordinary General Meeting of Shareholders of H.I.S. Co., Ltd. (the "Company"), which will be held as described below.

If you are unable to attend the meeting in person, you may exercise your voting rights in writing or via the Internet beforehand. Please review the attached Reference Documents for the General Meeting of Shareholders, and exercise your voting rights in accordance with the "Information on Exercise of Voting Rights" (Japanese only) no later than 6:30 p.m., Wednesday, January 24, 2024 (Japan Standard Time).

When convening this general meeting of shareholders, the Company takes measures for providing in electronic format the information that constitutes the content of reference documents for the shareholders meeting, etc. (items for which the measures for providing information in electronic format will be taken). This information is posted on the following websites.

The Company's website

https://www.his.co.jp/ir/invitation/ (in Japanese)

TSE website (Listed Company Search):

https://www2.jpx.co.jp/tseHpFront/JJK010010Action.do?Show=Show (in Japanese)

Enter "H.I.S." in "Issue name (company name)" or the Company's securities code "9603" in "Code," and click "Search." Then, click "Basic information" and select "Documents for public inspection/PR information." Under "Filed information available for public inspection," click "Click here for access" under "[Notice of General Shareholders Meeting /Informational Materials for a General Shareholders Meeting]."

[Website for posted informational materials for the general meeting of shareholders]

https://d.sokai.jp/9603/teiji/ (in Japanese)

In accordance with laws and regulations and the provisions of the Company's Articles of Incorporation, some items are not included in the documents sent out to shareholders. Page numbers, paragraph numbers, and other enumerations may not be in order because they have been aligned with the items for which the measures for providing information in electronic format will be taken.

Please note that no gifts will be provided to shareholders attending the meeting.

#### Meeting Details

- 1. Date and time: Thursday, January 25, 2024 at 10:00 a.m. (Japan Standard Time)
- 2. Venue: Tokyo World Gate Kamiyacho Trust Tower, Trust City Conference Kamiyacho on the second floor

### 4-1-1 Toranomon, Minato-ku, Tokyo, Japan

#### 3. Purposes:

#### Items to be reported:

- Business Report and Consolidated Financial Statements for the 43<sup>rd</sup> Term (from November 1, 2022 to October 31, 2023), as well as the results of audit of the Consolidated Financial Statements by the Accounting Auditor and the Audit and Supervisory Committee
- Non-Consolidated Financial Statements for the 43<sup>rd</sup> Term (from November 1, 2022 to October 31, 2023)

### Items to be resolved:

Appropriation of surplus	Proposal 1:	Appropriation of surplus
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- **Proposal 2:** Election of eight (8) Directors (excluding Directors who are Audit and Supervisory Committee Members)
- **Proposal 3:** Election of three (3) Directors who are Audit and Supervisory Committee Members
- Proposal 4: Determination of remuneration and other specific details concerning share acquisition rights as stock options for Directors (excluding Directors who are Audit and Supervisory Committee Members, Non-Executive Directors, Part-Time Directors, or Outside Directors)

# **Reference Documents for the General Meeting of Shareholders**

# **Proposal 1:** Appropriation of surplus

The Company proposes the appropriation of surplus as follows.

Even though earnings are recovering following the COVID-19 pandemic, the Company still recorded a net loss attributable to shareholders of the parent company in the consolidated financial results for the fiscal year under review. Under such circumstances, we regrettably seek to forgo the year-end dividend given the dire task we face of bringing stability to our financial position to restore earnings.

# Proposal 2: Election of eight (8) Directors (excluding Directors who are Audit and Supervisory Committee Members)

At the conclusion of this meeting, the terms of office of all ten (10) Directors (excluding Directors who are Audit and Supervisory Committee Members) will expire. In that regard, the Company proposes to elect eight (8) Directors (excluding Directors who are Audit and Supervisory Committee Members).

Note that the Audit and Supervisory Committee has deemed the contents of this proposal to be appropriate.

Candidates for Directors (excluding Directors who are Audit and Supervisory Committee Members) are as follows.

No.		Name	Current position and responsibilities in the Company	Number of the Company's shares owned		
1	Reelection	Motoshi Yada	President-Representative Director (CEO)	7 thousand shares		
2	Reelection	Tatsuya Nakamori	Senior Managing Director responsible for Inbound Business Strategy	31 thousand shares		
3	Reelection	Masayuki Oda	Managing Director Responsible for Group Strategy, Affiliates and M&A, and Chief Information Security Officer	10 thousand shares		
4	Reelection	Atsushi Yamanobe	Director, Senior Executive Officer, General Manager of Corporate Sales Headquarters	9 thousand shares		
5	Reelection	Mutsumi Gomi	Director, Senior Executive Officer responsible for New Business Strategy	8 thousand shares		
6	Reelection	Hidetaka Sawada	Director, Senior Executive Officer Responsible for Individual Travel Business Strategy and Domestic Travel, and Manager of Investment Strategy Headquarters	655 thousand shares		
7	Reelection Outside Independent	Junko Owada	Outside Director	1 thousand shares		
8	Reelection Outside Independent	Shingo Kagawa	Outside Director	- thousand shares		
Reelection	ion Candidate for Director to be reelected					
Outside	Candidate	e for Outside Director				
Independent	Independent officer as defined by the securities exchange					
Notes: 1.	an insurance policy. The	The Company has entered into a directors and officers liability insurance policy with an insurance company, and each candidate will be included as an insured in this policy. The policy is renewed every year, and upon the next renewal, the Company plans to renew the policy with the same details.				

- 2. The Company has entered into a limited liability agreement with Ms. Owada and Mr. Kagawa for damages referred to in Article 423, paragraph (1) of the Companies Act, based on Article 427, paragraph (1) of the same act (the amount of limited liability is the amount specified in Article 425, paragraph (1)). If their reelection is approved, the Company plans to renew the said agreement with them. The Company has submitted notification to Tokyo Stock Exchange, Inc. that they have been designated as independent officers as defined by the aforementioned exchange.
- 3. There are no special interest between the Company and either of Ms. Owada and Mr. Kagawa, or between the Company and any of the companies at which they hold significant concurrent positions.

No.	Name (Date of birth)		Career summary, position and responsibilities [Significant concurrent positions]	
		August 1993	Joined the Company	
		May 1998	Assistant Manager of Kanto Sales Headquarters	
		May 2000	Manager of Head Office President Office	
		September 2001	Manager of Head Office Human Resource Department	
	-	November 2004	Manager of Kansai Sales Headquarters	
		October 2005	Advisor of Kyushu Industrial Transportation Co., Ltd. (currently Kyushu Sangyo Kotsu Holdings Co., Ltd.)	
	8 24	November 2005	Representative Director and President	
		January 2020	Director of the Company	
		April 2021	Director, Senior Executive Officer responsible for Consolidated Finance and Accounting, Consolidated HR, CS/ES, General Affairs, Business Planning Headquarters, CSR, Legal Affairs and Internal Control, and Compliance, Chief Financial Officer (CFO)	
	Motoshi Yada		Chairman-Director of Kyushu Sangyo Kotsu Holdings Co.,	
	(July 25, 1961)		Ltd. (present position)	
1		March 2022	President-Representative Director, Chief Operating Officer (COO) of the Company	
		February 2023	President-Representative Director (CEO) (present position)	
		[Significant concurrent positions]		
		Chairman-Director of Kyushu Sangyo Kotsu Holdings Co., Ltd.		
	Reasons for nomination as candidate for Director, etc.			
Company, and is also familiar with the Company's management and human resource de held the positions of Manager of Head Office President Office and Manager of Head Off Resource Department of the Company. Since 2005, when Yada was appointed as Repres and President of Kyushu Industrial Transportation Co., Ltd. (currently Kyushu Sangyo K Co., Ltd.), he has led the redevelopment business in the center of Kumamoto Prefecture Group's regional revitalization business, which includes regional revitalization and cont recovery efforts following the 2016 Kumamoto earthquakes, significantly contributing to entire Group. Since 2022, he has served as President-Representative Director of the Con responsible for the management of the Company. Yada has been nominated as a candida his experience and accomplishments, which are expected to aid the decision-making of t Directors, while contributing to the Group's augmentation of its business domains and g well as sustainable growth and improvement in corporate value. Furthermore, the Comp Sangyo Kotsu Holdings Co., Ltd., of which Yada is Chairman-Director, are in a business involving primarily the sale of travel products.			ce President Office and Manager of Head Office Human ce 2005, when Yada was appointed as Representative Director ortation Co., Ltd. (currently Kyushu Sangyo Kotsu Holdings siness in the center of Kumamoto Prefecture and driven the hich includes regional revitalization and contributing to the noto earthquakes, significantly contributing to the growth of the President-Representative Director of the Company and is npany. Yada has been nominated as a candidate for Director for a are expected to aid the decision-making of the Board of s augmentation of its business domains and global expansion, as it in corporate value. Furthermore, the Company and Kyushu Yada is Chairman-Director, are in a business relationship	

No.	Name (Date of birth)		Career summary, position and responsibilities [Significant concurrent positions]		
		November 1986	Joined the Company		
	•	January 2010	Director responsible for Overall Control of West Japan Region Sales, General Manager of Kansai Sales Headquarters		
		March 2014	Managing Director responsible for Airline Ticket Purchasing and Arrangement, and Online Travel Business		
	121	November 2016	Managing Director, President of HIS Japan		
		January 2018	Director, Senior Managing Executive Officer, President of HIS Japan		
		August 2020	Director, Senior Managing Executive Officer, President of HIS Japan, Chief Digital Officer (CDO)		
	Tatsuya Nakamori	April 2022	Senior Managing Director responsible for Inbound Business Strategy (present position)		
2	(August 4, 1967)		President and Representative Director of Japan Holiday Travel Co., Ltd. (present position)		
-		[Significant concu	arrent positions]		
	President and Representative Director of Japan Holiday Travel Co., Ltd.				
	Reasons for nomination	as candidate for	Director		
			experience in the Company's marketing and sales sectors, and		
			ement and planning sectors to participate in the management.		
			ecution structure implemented in 2016, Nakamori was si-in-house company, and has served as the overall supervisor		
			seas travel departing from Japan and domestic travel within		
	Japan, and he has been engaged in the management. Nakamori has been nominated as a candidate for Director for his experience and accomplishments, which are expected to continue to aid the decision-making of the Board of Directors, while contributing to the Group's augmentation of its business domains and global expansion, as well as sustainable growth and improvement in corporate value. Furthermore, the Company and Japan Holiday Travel Co., Ltd., of which Nakamori is Representative Director and President, are in a business relationship involving primarily the				
	sale of travel products.				

No.	Name (Date of birth)		Career summary, position and responsibilities [Significant concurrent positions]			
		June 1996	Joined the Company			
		March 2014	Officer, General Manager of Kansai Sales Headquarters			
		January 2016	Director responsible for Kansai, Chugoku, Shikoku, Kyushu Sales and Global Product Marketing, General Manager of Kansai Sales Headquarters			
		November 2016	Director, Vice President of HIS Japan, General Manager of Domestic Travel Sales Headquarters			
	0	January 2018	Director, Senior Executive Officer, Vice President of HIS Japan, General Manager of Domestic Travel Sales Headquarters			
		February 2018	Director, Managing Executive Officer responsible for Business Planning Headquarters, Overseas Business Strategy Headquarters and Overseas System Development Headquarters, General Manager of Affiliated Company Headquarters			
3	Masayuki Oda (January 1, 1966)	May 2019	Director, Managing Executive Officer responsible for Business Planning Headquarters, Affiliated Company Headquarters, Head Office HR Headquarters, CS/ES, General Affairs and CSR, General Manager of Overseas Business Strategy Headquarters			
	(January 1, 1900)	January 2021	Director, Managing Executive Officer responsible for Affiliated Company Headquarters and Online Experience Headquarters, General Manager of Overseas Business Strategy Headquarters			
		April 2022	Managing Director responsible for Group Strategy, Affiliates and M&A			
		July 2023	Managing Director responsible for Group Strategy, Affiliates and M&A, Chief Information Security Officer (present position)			
	Reasons for nomination	ons for nomination as candidate for Director				
Ma in t exe con res	Masayuki Oda has extens in the management as a I execution structure carrie company, and has served responsible for Group Str	sive business expendences Director of the Control out in 2016, here as the supervisor	rience in the sectors of marketing and sales and has participated npany since 2016. In the reorganization of the management was appointed as Vice President of HIS Japan, a quasi-in-house of the domestic travel business department. He is currently nd M&A, and also serves as the Chief Information Security			
	Officer. Oda has been nominated as a candidate for Director for his experience and accomplishments, which are expected to continue to aid the decision-making of the Board of Directors, while contributing to the Group's augmentation of its business domains and global expansion, as well as sustainable growth and improvement in corporate value.					

No.	Name (Date of birth)		Career summary, position and responsibilities [Significant concurrent positions]	
		April 1993	Joined the Company	
		March 2014	Officer, Manager of Kanto Sales Business Department, Manager of Kanto WEB Business Department, Manager of Special Office Business for Kanto Corporation and Group	
	66	January 2016	Director responsible for East Japan Region Sales, General Manager of Kanto Overseas Travel Sales Headquarters	
		November 2016	Director, Vice President of HIS Japan, General Manager of Kansai Sales Headquarters	
	<b>S</b>	January 2018	Director, Senior Executive Officer, Vice President of HIS Japan, General Manager of Kansai Sales Headquarters	
	Atsushi Yamanobe (March 18, 1970)	March 2018	Director, Senior Executive Officer, Vice President of HIS Japan, General Manager of Corporate Travel Sales Headquarters	
4		April 2022	Director, Senior Executive Officer responsible for New Business Strategy, General Manager of Corporate Sales Headquarters	
		October 2022	Director, Senior Executive Officer, General Manager of Corporate Sales Headquarters (present position)	
	Reasons for nomination as candidate for Director			
	Atsushi Yamanobe has extensive business experience in the sectors of marketing and sales and has participated in the management as a Director of the Company since 2016. In the reorganization of the management execution structure carried out in 2016, he was appointed as Vice President of HIS Japan, a quasi in-house company, and has served as the west Japan region supervisor of the travel business department. Since 2018 he has overseen the corporate client business as General Manager of Corporate Sales Headquarters.			
	Yamanobe has been nominated as a candidate for Director for his experience and accomplishments, which are expected to continue to aid the decision-making of the Board of Directors, while contributing to the Group's augmentation of its business domains and global expansion, as well as sustainable growth and			
	improvement in corporat			

No.	Name (Date of birth)		Career summary, position and responsibilities [Significant concurrent positions]	
		April 1992	Joined the Company	
		May 2010	Manager of East Japan FIT Business Department	
		September 2012	President and Director of PT. HARUM INDAH SARI TOURS & TRAVEL, Branch Manager in charge of Overall Control of Jakarta	
		January 2016	Officer of the Company, President and Director of PT. HARUM INDAH SARI TOURS & TRAVEL, Branch Manager in charge of Overall Control of Jakarta	
5	Mutsumi Gomi (June 6, 1968)	December 2017	Officer, President and Director of PT. HARUM INDAH SARI TOURS & TRAVEL, General Manager of Southeast Asia General Sales Headquarters and Branch Manager in charge of Overall Control of Jakarta	
		January 2018	Director, Senior Executive Officer, President and Director of PT. HARUM INDAH SARI TOURS & TRAVEL, General Manager of Southeast Asia General Sales Headquarters and Branch Manager in charge of Overall Control of Jakarta	
		November 2018	Director, Senior Executive Officer, Chief Information Officer (CIO) and responsible for Southeast Asia and South Asia areas	
		October 2022	Director, Senior Executive Officer responsible for New Business Strategy (present position)	
	Reasons for nomination as candidate for Director			
	Mutsumi Gomi has extensive experience in marketing, sales and procurement sectors of the Company, and also from overseas assignments. In 2016 he became an Officer and served as a supervisor for the Company's subsidiary in Indonesia. Also, as General Manager of Southeast Asia General Sales Headquarters, he spearheaded the formulation of strategies for the Southeast Asian market, a growth market. He has participated in the management of the Company as a Director and Chief Information Officer (CIO) since 2018, and has been responsible for New Business Strategy since 2022. Gomi has been nominated as a candidate for Director for his experience and accomplishments, which are expected to continue to aid the decision-making of the Board of Directors, while contributing to the Group's augmentation of its business domains and global expansion, as well as sustainable growth and improvement in corporate value.			

No.	Name (Date of birth)	Career summary, position and responsibilities [Significant concurrent positions]			
		April 2005	Joined Nikko Cordial Securities Inc. (currently SMBC Nikko Securities Inc.)		
		June 2006	Director of Sawada Holdings Co., Ltd. (currently HS Holdings Co., Ltd.)		
		September 2006	Director of H.S. SECURITIES CO., LTD. (currently J Trust Global Securities Co., Ltd.)		
		February 2012	Representative Director and President of Bestone.Com Co., Ltd.		
	0	July 2016	Representative Director and President of Fivestarcruise Inc. (present position)		
	N.	January 2019	Representative Director of EBISU RYOKAN (present position)		
		January 2020	Director of the Company		
	Nº 1	April 2022	Director, Senior Executive Officer responsible for Domestic Travel Business Strategy Representative Director and Chairman of Bestone.Com Co., Ltd. (present position)		
	Hidetaka Sawada	November 2022	Director, Senior Executive Officer responsible for Domestic		
6	(November 2, 1981)		Travel Business Strategy, Manager of Investment Strategy Headquarters		
		March 2023	Director, Senior Executive Officer responsible for Individual Travel Business Strategy and Domestic Travel, Manager of Investment Strategy Headquarters (present position)		
		[Significant concurrent positions]			
		Representative Director and Chairman of Bestone.Com Co., Ltd.			
		Representative Di	rector and President of Fivestarcruise Inc.		
		Representative Di	rector of EBISU RYOKAN		
	Reasons for nomination	n as candidate for	Director		
			in financial matters, etc. at Sawada Holdings Co., Ltd. and has		
			Director. Sawada also has extensive business experience and ada was appointed as Representative Director and President of		
	<ul> <li>knowledge regarding IT, etc. In 2012, Sawada was appointed as Representative Director and President of Bestone.Com Co., Ltd. and successfully listed the company on the Mothers Section of the Tokyo Stock Exchange in 2018.</li> <li>Sawada has been nominated as a candidate for Director for his experience and accomplishments, which are expected to aid the decision-making of the Board of Directors, while contributing to the Group's augmentation of its business domains and global expansion, as well as sustainable growth and improvement in corporate value. Furthermore, there is no special interest between the Company and</li> </ul>				
	Bestone.Com Co., Ltd., o	of which Sawada is	Representative Director and Chairman or Fivestarcruise Inc.,		
	of which he is Represent Director.	ative Director and	President, or EBISU RYOKAN, of which he is Representative		

No.	Name (Date of birth)		Career summary, position and responsibilities [Significant concurrent positions]	
		April 1989	Joined Nippon Telegraph and Telephone Corporation (currently NTT Communications)	
		August 2001	Recruit Group - Personnel Measurement Institute Co., Ltd.	
		April 2009	Executive Officer of Recruit Management Solutions Co., Ltd.	
	1251	April 2013	Executive Officer of Recruit Career Co., Ltd.	
		July 2016	Fellow of Recruit Careers Co., Ltd. Advisor of Tokyo Ichiban Foods Co., Ltd. (present position)	
	ANN N	April 2017	Professional Contract in the Human Resources Area, Hitachi, Ltd. (present position)	
	Junko Owada (August 31, 1965)	June 2020	External Director, ARBEIT-TIMES CO., LTD. (present position)	
		May 2021	Outside Director, AEON MALL Co., Ltd. (present position)	
		January 2023	Outside Director of the Company (present position)	
7	Number of years in office:	[Significant concurrent positions]		
	1 year	Advisor of Tokyo Ichiban Foods Co., Ltd.		
		External Director, ARBEIT-TIMES CO., LTD.		
		Outside Director, AEON MALL Co., Ltd.		
			r Outside Director and overview of the expected role	
	At Nippon Telegraph and Telephone Corporation (currently NTT Communications Corporatio Owada gained diverse experience in the Corporate Planning Department of a branch office, the Relations Department of a branch office, and the Human Resources Department and Internatio Department of the head office. At Recruit Corporation, she was involved in work including syst development dealing with human resource solutions, and has deep knowledge of human resour recruitment and education-related matters, IT, etc. Owada has also served as an advisor and ou director of a listed company, and has a wealth of business experience and insight. Owada has been nominated as a candidate for Outside Director for her experience and accomp which are expected to aid the decision-making of the Board of Directors, while contributing to augmentation of its business domains and global expansion, as well as sustainable growth and improvement in corporate value.			

No.	Name (Date of birth)		Career summary, position and responsibilities [Significant concurrent positions]		
		April 1981	Joined Fujitsu Limited		
	•	April 2012	Fujitsu - Executive Officer, General Manager of Network Service Business Division and General Manager of Video Network Service Business Division		
	60	April 2015	Fujitsu - Executive Officer, Executive Vice President, Deputy General Manager of Integration Services Division		
		April 2016	Fujitsu - Executive Officer, Executive Vice President/CTO, General Manager of Digital Services Division		
		April 2018	President and Representative Director of Fujitsu Research Institute Ltd.		
		May 2020	External Director, Furuno Electric Co., Ltd. (present position)		
	Shingo Kagawa	October 2020	President and Representative Director of DigilT Corporation (currently SS Technologies Corporation)		
8	(March 8, 1958)	October 2021	Chairman of the Board of SS Technologies Corporation		
	Number of	May 2022	Outside Director of MINISTOP Co., Ltd. (present position)		
	years in office: 1 year	January 2023	Outside Director of the Company (present position)		
	i year	[Significant concurrent positions]			
		External Director, Furuno Electric Co., Ltd.			
	Outside Director of MINISTOP Co., Ltd.				
			r Outside Director and overview of the expected role		
	rk services and digital services at Fujitsu Limited, and has a high nunication technology (ICT) and Digital Transformation (DX).				
	He also participated in the management of Fujitsu Research Institute as a representative director, and a shundant autoriance and insight as a manager				
abundant experience and insight as a manager. Kagawa has been nominated as a candidate for Outside Director for his experience and accom					
	augmentation of its busi	which are expected to aid the decision-making of the Board of Directors, while contributing to the Group's augmentation of its business domains and global expansion, as well as sustainable growth and			
	improvement in corpora	te value.			

# Proposal 3: Election of three (3) Directors who are Audit and Supervisory Committee Members

At the conclusion of this meeting, the terms of office of all three (3) Directors who are Audit and Supervisory Committee Members will expire. Therefore, the Company proposes the election of three (3) Directors who are Audit and Supervisory Committee Members.

This proposal has been agreed to by the Audit and Supervisory Committee.

Candidates for Directors who are Audit and Supervisory Committee Members are as follows.

No.	Name		Name	Current position and responsibilities in the Company	Number of the Company's shares owned
1	Reel	lection	Sonoko Sekita	Director, Full-Time Audit and Supervisory Committee Member	25 thousand shares
2	Reelection Outside Independent		Atsushi Nabeshima	Outside Director, Audit and Supervisory Committee Member	1 thousand shares
3	Outs	lidate	Hiroto Kaneko	Outside Director	- thousand shares
New car	ndidat	e Candid	ate for Director to be new	ly elected	
Reelecti	on	Candid	ate for Director to be reele	ected	
Outside		Candid	ate for Outside Director		
Indepen	pendent Independent officer as defined by the securities exchange				
Notes:	1. The Company has entered into a directors and officers liability insurance policy with an insurance company, and each candidate will be included as an insured in this policy. The policy is renewed every year, and upon the next renewal, the Company plans to renew the policy with the same details.				ured in this
	2. The Company has entered into a limited liability agreement with each of candidates for damages referred to in Article 423, paragraph (1) of the Companies Act, based on Article 427, paragraph (1) of the same act (the amount of limited liability is the amount specified in Article 425, paragraph (1)). If the election of each candidate is approved, the Company plans to renew the said agreement with them. The Company has submitted notification to Tokyo Stock Exchange, Inc. that Mr. Nabeshima and Mr. Kaneko have been designated as independent officers as defined by the aforementioned exchange.				
	3.	Mr. Kane		een the Company and either of Mr. bany and any of the companies at v	

No.	Name (Date of birth)		Career summary, position and responsibilities [Significant concurrent positions]	
		February 1988 May 2000 April 2008 December 2012 January 2015	Joined the Company Manager of Accounting Section, Kanto Operations Headquarters Group Leader of Accounting Section, Head Office Accounting Headquarters Director and Manager of Accounting Department of HIS. MANAGEMENT SERVICES SDN. BHD. Full-time Audit and Supervisory Board Member of the Company	
1	Sonoko Sekita (July 23, 1965)	January 2016	Director, Full-Time Audit and Supervisory Committee Member (present position)	
	Reasons for nomination as candidate for Director who is an Audit and Supervisory Committee Member Sonoko Sekita has been nominated as a candidate for Director who is an Audit and Supervisory Com Member in the expectation that the business experience and accomplishments that she has accumula over many years in the Accounting Division at Overall Control Companies overseas, as well as the experience, accomplishments, and good judgment she has developed as a Full-Time Audit and Supe Board Member and Director who is Audit and Supervisory Committee Member will contribute to the performance of the responsibilities of the Audit and Supervisory Committee.			

No.	Name (Date of birth)	Career summary, position and responsibilities [Significant concurrent positions]						
		July 1969	Joined Tokio Marine & Fire Insurance Co., Ltd. (currently Tokio Marine & Nichido Fire Insurance Co., Ltd.)					
		July 1995	Director, General Manager of Operation Department of Tokio Marine Medical Service Co., Ltd.					
		July 2001	Compliance Officer of Tokio Marine Anshin Life Insurance Co., Ltd.					
		June 2003	Director responsible for Product Development and Medical- related Business of HABA Laboratories, Inc.					
		January 2007	Director responsible for General Affairs, Human Resources, and Accounting					
	Atsushi Nabeshima	December 2007	Representative Director and President of Shinshu Pharmaceutical, Inc.					
		June 2019	Executive Director of Showa Kaikan					
2	(August 2, 1946) Number of	January 2021	Outside Director, Audit and Supervisory Committee Member of the Company (present position)					
	years in office: 3 years	June 2021	Director General of Showa Kaikan (present position)					
		[Significant concurrent positions]						
		Director General of Showa Kaikan						
	Reasons for nomination as candidate for Outside Director who is an Audit and Supervisory Committee Member and overview of the expected role							
	Atsushi Nabeshima has extensive experience and knowledge encompassing organization management of a large traditional company at Tokio Marine & Fire Insurance Co., Ltd., and management of a venture-type listed company at HABA Laboratories, Inc. He is expected to provide advice and suggestions concerning							
	the management of the Company from an independent and objective perspective, drawing on his superior knowledge concerning corporate ethics and corporate governance, and to fulfill the responsibilities of the Audit and Supervisory Committee. Accordingly, he has been nominated as a candidate for Outside							
	Director who is an Audit and Supervisory Committee Member.							

No.	Name (Date of birth)	Career summary, position and responsibilities [Significant concurrent positions]							
		April 1980	Joined Arthur Andersen Accounting (currently KPMG AZSA & Co.)						
		March 1983	Registered as Certified Public Accountant						
		June 1988	Assigned to Arthur Andersen Germany Duesseldorf Office						
		September 1999	<ul> <li>Partner of Arthur Andersen (currently KPMG)</li> <li>Senior Partner of Asahi &amp; Co. (currently KPMG AZSA &amp; Co.)</li> </ul>						
	-	July 2000							
	G	June 2005	Deputy General Manager, IFRS Division of KPMG AZSA & Co.						
	12	July 2010	Director of KPMG AZSA & Co.						
		July 2015	Managing Director of KPMG AZSA & Co.						
	1.	July 2021	Director of Hiroto Kaneko Certified Public Accountant Office (present position)						
		March 2022	Outside Director and Audit Committee Member of Doctorbook, Inc. (present position)						
	Hiroto Kaneko	January 2023	Outside Director of the Company (present position)						
	(February 26, 1957)	June 2023	Outside Director, Audit & Supervisory Committee Member of						
3	Number of years in office:		Nisshin Seifun Group Inc. (present position) Outside Director, Audit and Supervisory Committee Member of PayPay Corporation (present position)						
	_	[Significant concurrent positions]							
		Director of Hiroto Kaneko Certified Public Accountant Office							
		Outside Director and Audit Committee Member of Doctorbook, Inc.							
		Outside Director, Audit & Supervisory Committee Member of Nisshin Seifun Group Inc.							
		Outside Director, Audit and Supervisory Committee Member of PayPay Corporation							
	Reasons for nomination as candidate for Outside Director who is an Audit and Supervisory								
	Committee Member an Hiroto Kaneko has cultiv		expected role bective at Arthur Andersen & Co. and has extensive experience						
	and a high degree of insi	ght regarding audi	ting and accounting through his many years as a certified public						
	accountant involved in various issues surrounding corporations. He has also participated in manager a member of corporate management and has knowledge as a manager.								
	He is expected to provide	e advice and sugge	stions concerning the management of the Company from an						
		independent and objective perspective and drawing on his experience and track record to fulfill the							
	responsibilities of the Audit and Supervisory Committee. Although he is currently an Outside Director of the Company, his term of office will expire at the conclusion of this meeting. Accordingly, he has been								
	newly nominated as a candidate for Outside Director who is an Audit and Supervisory Committee Member.								

[Reference] Management structure and skill matrix if Proposal 2 and Proposal 3 are approved

If Proposal 2 and Proposal 3 are approved, the compositions of the Board of Directors and Audit and Supervisory Committee as well as expertise of each Director will be as follows.

The table below does not portray the full breadth of knowledge and experience of the respective candidates for Director, but instead indicates up to five skills (indicated with a circle in the applicable column) that are deemed to best distinguish each of the individuals.

	Corporate management	Travel business	Business strategy, innovation	Finance and accounting	HR and labor relations	Legal affairs, compliance	Digital strategy, ICT
Motoshi Yada	0	0	0	0	0		
Tatsuya Nakamori	0	0	0				0
Masayuki Oda	0	0	0				0
Atsushi Yamanobe	0	0	0				
Mutsumi Gomi	0	0	0				
Hidetaka Sawada	0	0	0				0
Junko Owada+			0		0	0	0
Shingo Kagawa <sup>+</sup>	0		0				0
Sonoko Sekita*				0		0	
Atsushi Nabeshima* +	0				0	0	
Hiroto Kaneko* +	0		0	0		0	

\* Director who is an Audit and Supervisory Committee Member

+ Independent Outside Director

# [Policy for nominating Directors]

When nominating Directors, the Company considers the abilities, experience, insight and character required according to the role and, in order to promote prompt and efficient decision-making and effective governance for the Company's management as well as ensure an appropriate supervisory function, while giving consideration to the Company's performance and the leadership skills, management skills, decision-making ability, etc. of senior management, selects candidates from within or outside the Company who have extensive experience and a high level of insight and expertise cultivated through that experience and who can make a valuable contribution to achieving sustainable growth and improvement in corporate value.

[Policy for nominating Directors who are Audit and Supervisory Committee Members]

When nominating Directors who are Audit and Supervisory Committee Members, in order to ensure an appropriate supervisory function, the Company selects candidates from within or outside the Company who have an understanding of the Company's management and who have a high level of insight and expertise cultivated through extensive experience, mainly in the areas of finance, accounting, law, risk management, etc.

[Policy for nominating Outside Directors and independence standards]

When nominating Outside Directors, in order to supervise the execution of business from diverse perspectives, the Company considers diversity and balance with respect to a high level of insight and expertise, experience and industry, and places priority on supervising management from multiple viewpoints.

Moreover, the Company determines whether an Outside Director is an independent Outside Director based on the requirements for outside directors stipulated in the Companies Act and the

independence standards stipulated by the Tokyo Stock Exchange. The current independent Outside Directors satisfy those conditions.

# Proposal 4: Determination of remuneration and other specific details concerning share acquisition rights as stock options for Directors (excluding Directors who are Audit and Supervisory Committee Members, Non-Executive Directors, Part-Time Directors, or Outside Directors)

At the Company's 36th Ordinary General Meeting of Shareholders held on January 26, 2017, approval was obtained for the allotment of acquisition rights as stock options for the Company's Directors (excluding Directors who are Audit and Supervisory Committee Members, non-executive Directors, part-time Directors, and Outside Directors).

As the specific details regarding the granting of share acquisition rights as remuneration for Directors now requires the approval of the General Meeting of Shareholders in accordance with the revised Companies Act that took effect on March 1, 2021, the Company asks approval of the share acquisition rights detailed below so as to maintain the current stock options scheme. Only the parts underlined require approval this time (articles on the acquisition of share acquisition rights).

At the Company's 35th Ordinary General Meeting of Shareholders held on January 27, 2016, approval was obtained to limit the amount of remuneration for Directors (excluding Directors who are Audit and Supervisory Committee Members, non-executive Directors, part-time Directors, and Outside Directors) to no more than 500 million yen annually (note that this includes Directors' bonuses but does not include the employee salary for those who act as both Directors and employees). Also, given that the purpose of the stock options scheme is to increase the incentive for enhancing the Company's corporate value, approval was obtained to limit the allotment of share acquisition rights as stock options to Directors, part-time Directors) to no more than 100 million yen annually as a limit established separately from the aforementioned amount of remuneration. The limit on the aforementioned amount of remuneration and other conditions for allotting share acquisition rights to Directors based on this proposal have been decided on and judged to be appropriate after taking into consideration the purpose stated above, the Company's business conditions, the policy for determining remuneration for individual Directors, and various other circumstances.

Please note that while the Company currently has seven (7) Directors (excluding Directors who are Audit and Supervisory Committee Members and Outside Directors), if Proposal 2 (Election of eight (8) Directors (excluding Directors who are Audit and Supervisory Committee Members)) is approved in its original form, the number of Directors subject to this proposal will be five (5).

Note that the Audit and Supervisory Committee has deemed the contents of this proposal to be reasonable.

# (1) Class and number of shares that are the object of the share acquisition rights

The shares that are the object of share acquisition rights shall be the common stock of the Company, and 100 shares of the Company shall be granted for one stock acquisition right (hereafter "number of shares granted").

However, if after the date on which the share acquisition rights are allotted (hereafter "the allotment date"), the Company carries out a stock split (including an allotment of the common stock for which no payment is received; hereinafter the same shall apply to stock splits listed) or a reverse stock split, for those share acquisition rights not exercised as of the time of said stock split or reverse stock split, the number of shares granted shall be adjusted according to the following calculation.

Number of shares granted	Number of shares granted	×	Split or reverse split ratio
post-adjustment	pre-adjustment	~	Spin of reverse spin ratio

In addition to the above, if a situation arises in which an adjustment of the number of shares granted is unavoidable, an adjustment of the number of shares approved as necessary by the Board of Directors shall be permitted.

Moreover, fractions of less than one share resulting from the above adjustment shall be rounded down to the nearest whole number.

(2) Total number of share acquisition rights allotted

The number of share acquisition rights available for allocation within one year of the date of the Ordinary General Meeting of Shareholders for each fiscal year, shall be 700 units or less.

(3) Paid-in amount for share acquisition rights

The paid-in amount for each share acquisition right shall be determined by the Board of Directors based on the fair value of the share acquisition rights based on fair calculation methods such as the Black-Scholes model, etc., at the time of the allotment of the share acquisition rights.

Moreover, a person in receipt of an allotment of share acquisition rights (hereafter, "share acquisition rights holder") shall offset their claim on remuneration against the Company, instead of paying said paid-in value, and shall not be required to make any monetary payment.

(4) Amount to be contributed upon exercise of share acquisition rights

The amount to be contributed upon the exercise of share acquisition rights shall be the paid-in amount for one share receivable upon the exercise of a share acquisition right (hereafter "exercise price"), multiplied by the number of shares granted.

The exercise price shall be the higher of the price determined by the Board of Directors and the closing price on the allotment date (if there is no closing price on the allotment date, the closing price of the most recent day).

Furthermore, if any of the following situations occur after the allotment date of the share acquisition rights, the exercise prices shall be adjusted.

(i) If the Company implements a stock split or a reverse stock split of common stock, the exercise price shall be adjusted using the following calculation, with resulting fractions of less than 1 yen being rounded up.



(ii) If the Company issues new common shares at a price below the market price or disposes of treasury stock (excluding cases in which treasury stock is disposed of or new shares are issued due to the exercise of share acquisition rights, or in which treasury stock is transferred due to a stock swap), the exercise price shall be adjusted using the following calculation, with resulting fractions of less than 1 yen being rounded up.

Exercise price after adjustment	=	Exercise price before adjustment		Number of shares already issued	+ -	Number of newly issued shares	×	Paid-in amount per share
			×			Market price per share		

Number of shares already issued + Number of newly issued shares

In the above calculation, "Number of shares already issued" shall mean the total number of shares issued by the Company less the number of treasury shares held by the Company and, when disposing of treasury stock, "Number of newly issued shares" shall be read as "Number of shares disposed of" and "Paid-in amount per share" shall be read as "Disposal amount per share."

- (iii) If the Company merges or splits into separate companies, or in other applicable cases when an adjustment to the exercise price is deemed necessary, the exercise price shall be adjusted only to the extent necessary and to a reasonable extent.
- (5) Period during which share acquisition rights may be exercised

Period during which share acquisition rights may be exercised shall be determined by the Board of Directors within 10 years from the day following the allotment date of the share acquisition rights.

(6) Conditions for the exercise of share acquisition rights

The share acquisition rights holder shall be, when also exercising the right to acquire stock, a Director or employee of the Company or of a subsidiary of the Company. However, this shall not apply when a Director has retired due to the expiration of their term or based on other reasonable grounds recognized by the Board of Directors.

In addition, other conditions for the exercise of share acquisition rights shall be determined by the Board of Directors when the subscription requirements for the share acquisition rights are decided.

(7) Restrictions on the acquisition of share acquisition rights by transfer

The acquisition of share acquisition rights by transfer shall require the approval of the Board of Directors of the Company.

- (8) Articles on the acquisition of share acquisition rights
  - (i) If a share acquisition rights holder becomes unable to exercise their share acquisition rights before exercising the rights in accordance with the provisions of (6) above or the provisions of the agreement on the allotment of share acquisition rights, the Company can acquire their share acquisition rights at no cost.
  - (ii) If any of the proposals listed under (a), (b), or (c) below are approved at the Company's General Meeting of Shareholders (or at a meeting of the Board of Directors if a General Meeting of Shareholders resolution is not required), the Company can acquire share acquisition rights at no cost.

- (a) A proposal for approval of a merger agreement in which the Company is the disappearing company
- (b) A proposal for approval of a demerger agreement or demerger plan in which the Company is the demerged company
- (c) A proposal for approval of a share exchange agreement or share transfer plan in which the Company becomes a wholly owned subsidiary
- (9) Other details regarding share acquisition rights

Other details related to the share acquisition rights shall be determined by the Board of Directors when the subscription requirements for the share acquisition rights are decided.