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Consolidated Financial Results for the Fiscal Year Ended October 31, 2025 (Under Japanese GAAP)

December 12, 2025

Company name H.I.S. Co., Ltd
Listing Tokyo Stock Exchange
Securities code 9603
URL <https://www.his.co.jp/>

Representative (Title)	President and Representative Director	(Name)	Yada Motoshi
Inquiries (Title)	Executive Officer, General Manager of Accounting and Finance Headquarters	(Name)	Hanazaki Osamu
Tel.	050-1746-4188		
Date of general shareholders' meeting (as planned)	January 28, 2026		
Dividend payable date (as planned)	January 29, 2026		
Annual securities report filing date (as planned)	January 27, 2026		
Supplemental material of annual results :	Yes		
Convening briefing of annual results :	Yes (For institutional investors)		

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended October 31, 2025 (from November 1, 2024 to October 31, 2025)

(1) Consolidated operating results (Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
October 31, 2025	373,106	8.7	11,627	7.1	11,381	8.9	4,719	(45.9)
October 31, 2024	343,334	36.1	10,854	563.8	10,451	534.7	8,717	—

Note: Comprehensive income
Fiscal year ended October 31, 2025 4,612 million yen ((61.8)%) Fiscal year ended October 31, 2024 12,062 million yen (—%)

	Basic earnings per share	Diluted earnings per share	Rate of return on equity	Ordinary profit to total assets ratio	Operating profit to net sales ratio
Fiscal year ended	Yen	Yen	%	%	%
October 31, 2025	63.16	62.99	8.8	2.9	3.1
October 31, 2024	116.67	109.79	18.8	2.5	3.2

Reference:
Investment profit (loss) on equity method
Fiscal year ended October 31, 2025 75 million yen Fiscal year ended October 31, 2024 (2) million yen

(2) Consolidated financial position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
October 31, 2025	386,330	67,205	14.4	743.26
October 31, 2024	412,200	62,343	12.6	695.47

Reference: Owner's equity As of October 31, 2025 55,549 million yen As of October 31, 2024 51,968 million yen

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and equivalents, end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
October 31, 2025	21,219	(11,013)	(36,457)	106,364
October 31, 2024	29,247	45,606	(55,158)	132,217

2. Cash dividends

	Dividend per share					Total cash dividends (Total)	Payout ratio (consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter- end	2nd quarter- end	3rd quarter- end	Fiscal year- end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended October 31, 2024	—	0.00	—	0.00	0.00	—	—	—
Fiscal year ended October 31, 2025	—	10.00	—	10.00	20.00	1,494	31.7	2.8
Fiscal year ending October 31, 2026 (Forecast)	—	0.00	—	25.00	25.00		20.8	

3. Consolidated financial forecast for the fiscal year ending October 31, 2026 (from November 1, 2025 to October 31, 2026)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
First six months of the fiscal year	195,000	7.6	6,900	2.7	6,900	0.3	4,500	18.5	60.21
Entire fiscal year	420,000	12.6	14,000	20.4	14,000	23.0	9,000	90.7	120.42

Notes:

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation) : Yes

Newly included: None (Company name) None

Excluded: 6 companies (Company name) VIAJES H.I.S. MADRID, S.A., H.I.S POLAND Sp. z o.o., H.I.S. EUROPE ITALY S.R.L., VOX JAPAN Co., Ltd., DORAK HIS OTELCILIK VE TIC.A.S., NUMBER ONE TRAVEL SHIBUYA Co., Ltd.

(2) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations : Yes

(ii) Changes in accounting policies due to other than (i) : None

(iii) Changes in accounting estimates : None

(iv) Restatement : None

(3) Number of issued shares (common shares)

① Number of issued at the end of the period (including treasury shares)	As of October 31, 2025	79,860,936 shares	As of October 31, 2024	79,860,936 shares
② Number of treasury shares at the end of the period	As of October 31, 2025	5,123,480 shares	As of October 31, 2024	5,136,658 shares
③ Average number of shares	Fiscal year ended October 31, 2025	74,730,357 shares	Fiscal year ended October 31, 2024	74,720,519 shares

(Reference) Overview of non-consolidated business results

1. Non-consolidated financial results for the fiscal year ended October 31, 2025 (from November 1, 2024 to October 31, 2025)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
October 31, 2025	200,840	13.8	2,648	3.9	2,133	(7.4)	158	(97.1)
October 31, 2024	176,544	32.9	2,548	370.0	2,304	—	5,461	—

	Basic earnings per share	Diluted earnings per share
Fiscal year ended	Yen	Yen
October 31, 2025	2.12	2.11
October 31, 2024	73.09	68.73

(2) Non-consolidated financial position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
October 31, 2025	254,978	41,230	16.1	547.76
October 31, 2024	280,680	41,741	14.8	554.83

Reference: Owner's equity As of October 31, 2025 40,938 million yen As of October 31, 2024 41,459 million yen

* Financial results reports are exempt from audit conducted by certified public accountants or an audit firm.

4 .Consolidated financial statements and main notes

(1) Consolidated Balance Sheet

(Millions of yen)

	As of October 31, 2024	As of October 31, 2025
Assets		
Current assets		
Cash and deposits	138,145	113,932
Notes and accounts receivable – trade, and contract assets	25,413	27,581
Trade accounts receivable	670	798
Securities	22	0
Travel advance payments	10,942	12,610
Prepaid expenses	2,227	2,577
Short-term loans receivable	278	173
Short-term loans receivable from subsidiaries and associates	200	75
Accounts receivable – other	18,464	17,935
Other	7,726	6,420
Allowance for doubtful accounts	(1,774)	(1,717)
Total current assets	202,316	180,388
Non-current assets		
Property, plant and equipment		
Buildings	97,026	99,587
Accumulated depreciation	(23,238)	(26,389)
Buildings, net	73,788	73,197
Tools, furniture and fixtures	12,661	13,053
Accumulated depreciation	(10,247)	(10,589)
Tools, furniture and fixtures, net	2,413	2,464
Land	71,304	70,798
Leased assets	29,861	33,093
Accumulated depreciation	(18,478)	(21,834)
Leased assets, net	11,383	11,258
Construction in progress	3,718	82
Other	9,944	10,756
Accumulated depreciation	(8,447)	(8,855)
Other, net	1,497	1,901
Total property, plant and equipment	164,104	159,703
Intangible assets		
Goodwill	1,956	1,655
Other	13,975	12,795
Total intangible assets	15,931	14,451
Investments and other assets		
Investment securities	3,302	2,776
Shares of subsidiaries and associates	2,516	3,834
Investments in capital of subsidiaries and associates	104	71
Long-term loans receivable from subsidiaries and associates	1,068	541
Retirement benefit asset	929	1,209
Deferred tax assets	9,449	9,976
Guarantee deposits	9,077	9,818
Other	4,140	4,016
Allowance for doubtful accounts	(799)	(506)
Total investments and other assets	29,789	31,739
Total non-current assets	209,825	205,893
Deferred assets	58	49
Total assets	412,200	386,330

(Millions of yen)

	As of October 31, 2024	As of October 31, 2025
Liabilities		
Current liabilities		
Trade accounts payable	12,441	15,683
Short-term borrowings	9,852	8,698
Current portion of convertible-bond-type bonds with share acquisition rights	25,000	—
Current portion of long-term borrowings	67,673	105,607
Accounts payable - other	23,681	19,801
Accrued expenses	5,424	5,140
Income taxes payable	1,181	1,600
Accrued consumption taxes	907	1,287
Travel advance received	36,851	43,193
Deposits received of subsidy	8,178	1,125
Lease liabilities	2,660	2,740
Provision for bonuses	5,161	5,522
Provision for bonuses for directors (and other officers)	198	251
Provision for loss on business liquidation	—	232
Other	28,962	31,623
Total current liabilities	228,175	242,507
Non-current liabilities		
Bonds payable	5,000	5,000
Long-term borrowings	91,569	47,235
Deferred tax liabilities	3,988	3,576
Retirement benefit liability	6,080	6,026
Provision for retirement benefits for directors (and other officers)	466	504
Lease liabilities	10,109	9,791
Other	4,465	4,483
Total non-current liabilities	121,681	76,618
Total liabilities	349,857	319,125
Net assets		
Shareholders' equity		
Share capital	100	100
Capital surplus	27,645	28,372
Retained earnings	24,226	28,137
Treasury shares	(13,015)	(12,981)
Total shareholders' equity	38,957	43,627
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	8	(100)
Deferred gains or losses on hedges	72	91
Foreign currency translation adjustment	12,584	11,502
Remeasurements of defined benefit plans	345	428
Total accumulated other comprehensive income	13,011	11,921
Share acquisition rights	282	292
Non-controlling interests	10,093	11,363
Total net assets	62,343	67,205
Total liabilities and net assets	412,200	386,330

(2) Consolidated Statements of Income and Comprehensive Income
(Consolidated Statements of Income)

(Millions of yen)

	Fiscal year ended October 31, 2024	Fiscal year ended October 31, 2025
Net sales	343,334	373,106
Cost of sales	232,716	255,131
Gross profit	110,617	117,974
Selling, general and administrative expenses	99,762	106,346
Operating profit	10,854	11,627
Non-operating income		
Interest income	1,336	1,220
Dividend income	8	570
Foreign exchange gains	242	—
Subsidy income	789	1,046
Other	777	976
Total non-operating income	3,154	3,814
Non-operating expenses		
Interest expenses	2,472	2,025
Foreign exchange losses	—	328
Other	1,085	1,705
Total non-operating expenses	3,557	4,060
Ordinary profit	10,451	11,381
Extraordinary income		
Gain on sale of non-current assets	751	—
Gain on sale of shares of subsidiaries and associates	350	100
Gain on reversal of share acquisition rights	—	165
Gain on reversal of provision incurred from deposits received of subsidy	—	384
Total extraordinary income	1,101	649
Extraordinary losses		
Loss on sale of non-current assets	21	—
Loss on valuation of investment securities	518	438
Loss on sale of shares of subsidiaries and associates	39	—
Loss on valuation of shares of subsidiaries and associates	1,396	—
Impairment losses	558	2,772
Provision of allowance for doubtful accounts	493	—
Loss on liquidation of business	—	1,752
Total extraordinary losses	3,026	4,963
Profit before income taxes	8,526	7,067
Income taxes - current	1,668	2,258
Income taxes - deferred	(2,758)	(958)
Total income taxes	(1,090)	1,299
Profit	9,616	5,768
Profit attributable to non-controlling interests	899	1,048
Profit attributable to owners of parent	8,717	4,719

(Consolidated Statements of Comprehensive Income)

(Millions of yen)

	Fiscal year ended October 31, 2024	Fiscal year ended October 31, 2025
Profit	9,616	5,768
Other comprehensive income		
Valuation difference on available-for-sale securities	(55)	(118)
Deferred gains or losses on hedges	40	18
Foreign currency translation adjustment	2,244	(1,168)
Remeasurements of defined benefit plans, net of tax	208	90
Share of other comprehensive income of entities accounted for using equity method	7	21
Total other comprehensive income	2,446	(1,155)
Comprehensive income	12,062	4,612
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	11,488	3,725
Comprehensive income attributable to non-controlling interests	574	887

(3) Consolidated Statements of Changes in Equity

Fiscal year ended October 31, 2024 (from November 1, 2023 to October 31, 2024)

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	100	27,770	15,515	(13,046)	30,340
Changes during period					
Dividends of surplus					—
Profit attributable to owners of parent			8,717		8,717
Purchase of treasury shares		(0)		(0)	(0)
Disposal of treasury shares		(9)		31	22
Change in scope of consolidation			(6)		(6)
Increase by merger					—
Sale of shares of consolidated subsidiaries		(60)			(60)
Capital increase of consolidated subsidiaries		(55)			(55)
Change in ownership interest of parent due to transactions with non-controlling interests					—
Net changes in items other than shareholders' equity					—
Total changes during period	—	(125)	8,711	31	8,617
Balance at end of period	100	27,645	24,226	(13,015)	38,957

	Accumulated other comprehensive income					Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	64	30	10,001	143	10,239	165	8,995	49,741
Changes during period								
Dividends of surplus								—
Profit attributable to owners of parent								8,717
Purchase of treasury shares								(0)
Disposal of treasury shares								22
Change in scope of consolidation								(6)
Increase by merger								—
Sale of shares of consolidated subsidiaries								(60)
Capital increase of consolidated subsidiaries								(55)
Change in ownership interest of parent due to transactions with non-controlling interests								—
Net changes in items other than shareholders' equity	(55)	42	2,583	201	2,771	116	1,097	3,985
Total changes during period	(55)	42	2,583	201	2,771	116	1,097	12,602
Balance at end of period	8	72	12,584	345	13,011	282	10,093	62,343

Fiscal year ended October 31, 2025 (from November 1, 2024 to October 31, 2025)

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	100	27,645	24,226	(13,015)	38,957
Changes during period					
Dividends of surplus			(747)		(747)
Profit attributable to owners of parent			4,719		4,719
Purchase of treasury shares		(0)		(0)	(0)
Disposal of treasury shares		(11)		33	22
Change in scope of consolidation			(61)		(61)
Increase by merger		30			30
Sale of shares of consolidated subsidiaries		(25)			(25)
Capital increase of consolidated subsidiaries		822			822
Change in ownership interest of parent due to transactions with non-controlling interests		(89)			(89)
Net changes in items other than shareholders' equity					—
Total changes during period	—	726	3,910	33	4,670
Balance at end of period	100	28,372	28,137	(12,981)	43,627

	Accumulated other comprehensive income					Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	8	72	12,584	345	13,011	282	10,093	62,343
Changes during period								
Dividends of surplus								(747)
Profit attributable to owners of parent								4,719
Purchase of treasury shares								(0)
Disposal of treasury shares								22
Change in scope of consolidation								(61)
Increase by merger								30
Sale of shares of consolidated subsidiaries								(25)
Capital increase of consolidated subsidiaries								822
Change in ownership interest of parent due to transactions with non-controlling interests								(89)
Net changes in items other than shareholders' equity	(108)	18	(1,082)	83	(1,089)	9	1,270	190
Total changes during period	(108)	18	(1,082)	83	(1,089)	9	1,270	4,861
Balance at end of period	(100)	91	11,502	428	11,921	292	11,363	67,205

(4) Consolidated Statements of Cash Flows

(Millions of yen)

	Fiscal year ended October 31, 2024	Fiscal year ended October 31, 2025
Cash flows from operating activities		
Profit before income taxes	8,526	7,067
Depreciation	11,017	11,329
Impairment losses	558	2,772
Amortization of goodwill	349	261
Increase (decrease) in provision for bonuses	1,762	344
Increase (decrease) in provision for bonuses for directors (and other officers)	115	53
Increase (decrease) in provision for loss on business liquidation	—	232
Increase (decrease) in retirement benefit liability	(182)	(458)
Increase (decrease) in provision for retirement benefits for directors (and other officers)	(44)	39
Interest and dividend income	(1,345)	(1,791)
Foreign exchange losses (gains)	(468)	(184)
Interest expenses	2,472	2,025
Loss (gain) on sale of property, plant and equipment	(730)	—
Loss (gain) on valuation of investment securities	518	438
Loss (gain) on sale of shares of subsidiaries and associates	(310)	(100)
Loss on valuation of shares of subsidiaries and associates	1,396	—
Gain on reversal of share acquisition rights	—	(165)
Loss on liquidation of business	—	1,752
Other loss (gain)	385	(1,411)
Decrease (increase) in accounts receivable - trade, and contract assets	(115)	(2,315)
Decrease (increase) in travel advance payments	(2,338)	(1,944)
Decrease (increase) in other assets	(19)	3,116
Increase (decrease) in trade payables	1,609	3,248
Increase (decrease) in accrued consumption taxes	(709)	409
Increase (decrease) in accrued expenses	1,278	(186)
Increase (decrease) in travel advances received	6,991	6,490
Increase (decrease) in other liabilities	1,457	(7,250)
Subtotal	32,176	23,773
Interest and dividends received	1,330	1,770
Interest paid	(2,578)	(2,057)
Income taxes refund (paid)	(1,680)	(2,267)
Net cash provided by (used in) operating activities	29,247	21,219

(Millions of yen)

	Fiscal year ended October 31, 2024	Fiscal year ended October 31, 2025
Cash flows from investing activities		
Payments into time deposits	(16,689)	(12,170)
Proceeds from withdrawal of time deposits	57,956	10,338
Purchase of securities	(10,155)	(47)
Proceeds from sale of securities	—	70
Proceeds from redemption of securities	10,161	—
Purchase of property, plant and equipment and intangible assets	(8,196)	(7,154)
Proceeds from sale of property, plant and equipment and intangible assets	2,735	121
Purchase of investment securities	(578)	(323)
Proceeds from sale of investment securities	81	211
Proceeds from redemption of investment securities	10	—
Purchase of shares of subsidiaries and associates	(2,162)	(1,185)
Proceeds from sale of shares of subsidiaries and associates	864	100
Proceeds from divestments and collection of loans receivable	489	—
Purchase of shares of subsidiaries resulting in change in scope of consolidation	—	(70)
Proceeds from sale of shares of subsidiaries resulting in change in scope of consolidation	0	0
Loan advances	(1,070)	(226)
Proceeds from collection of loans receivable	276	148
Payments of guarantee deposits	(1,158)	(1,824)
Proceeds from refund of guarantee deposits	12,839	1,093
Other, net	202	(95)
Net cash provided by (used in) investing activities	45,606	(11,013)
Cash flows from financing activities		
Proceeds from short-term borrowings	85,767	38,812
Repayments of short-term borrowings	(128,269)	(40,035)
Proceeds from long-term borrowings	70,262	63,699
Repayments of long-term borrowings	(65,414)	(70,078)
Dividends paid	—	(747)
Redemption of bonds	(15,000)	(25,000)
Dividends paid to non-controlling interests	(56)	(282)
Purchase of treasury shares	(0)	(0)
Proceeds from share issuance to non-controlling shareholders	379	49
Repayments to non-controlling shareholders	(300)	(172)
Proceeds from sale of shares of subsidiaries not resulting in change in scope of consolidation	379	78
Other, net	(2,907)	(2,780)
Net cash provided by (used in) financing activities	(55,158)	(36,457)
Effect of exchange rate change on cash and cash equivalents	1,631	368
Net increase (decrease) in cash and cash equivalents	21,327	(25,883)
Cash and cash equivalents at beginning of period	110,836	132,217
Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation	53	29
Cash and cash equivalents at end of period	132,217	106,364